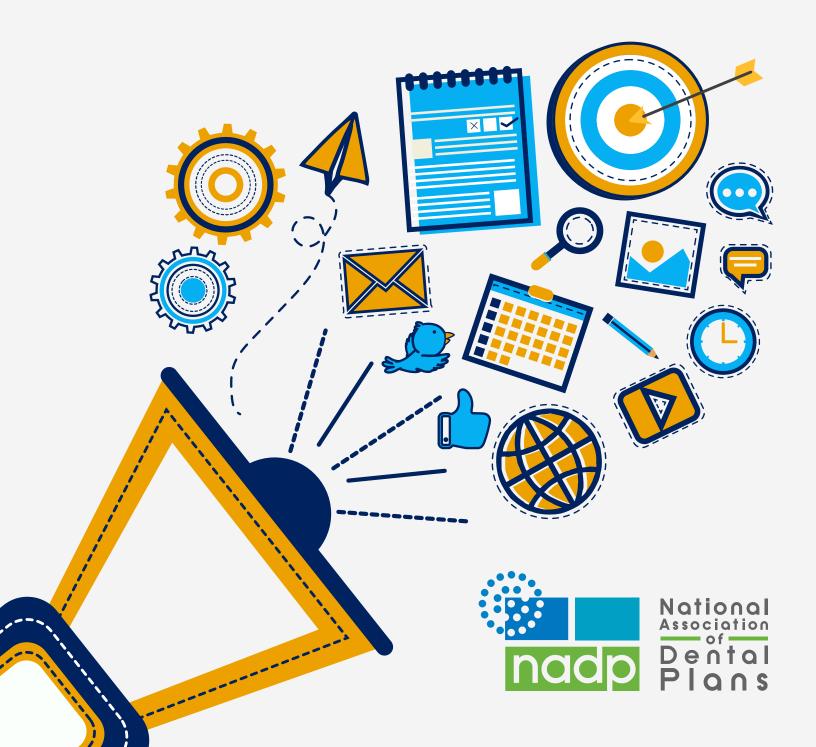
# MEDIA KIT



# NADP OVERVIEW

National Association of Dental Plans (NADP), a Texas non-profit corporation with headquarters in Dallas, Texas, is the representative and recognized resource of the dental benefits industry. NADP is the only national trade organization that includes the full spectrum of dental benefits companies operating in the United States. NADP's members provide Dental HMO, Dental PPO, Dental Indemnity and Discount Dental products to more than 200 million Americans with dental benefits.

As the recognized voice of the dental benefits industry, NADP will help its members better serve consumers through knowledge, information, awareness, and shaping public policy. To achieve this, NADP will focus on its core competencies of research, education, advocacy, and engagement with organizations that promote improvement in oral health.

#### **OUR MISSION**

NADP's mission is to improve consumer access to affordable, quality dental care through advocacy, research, and the promotion of dental benefits.

#### **OUR VISION**

For all individuals to have equitable access to dental care.

### OUR VALUES

- Collaborative volunteerism
- Knowledge and innovation
- Oral health awareness
- Diverse perspectives
- Voice of the industry

### **OUR MEMBERS**

NADP members include major commercial carriers, regional and single state companies, as well as companies organized as non-profit organizations.

### CORE SERVICES

- Establish, maintain, and leverage partnerships with relevant stakeholders.
- dental industry.

### SPONSORED WEBINARS 8 ADVERTISING OPTIONS 10-25

Dedicated Email Blasts

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· Advocate for federal and state legislation and regulation that increase consumer access to affordable, quality dental care; positively impact the dental benefits industry; and advance member interests. Develop and provide key data, research, and intelligence on the dental industry and emerging trends. Provide programs and services that educate and promote the value of oral health and dental benefits.

Provide expertise in initiatives to establish and execute terminology, standards, and transactions for the

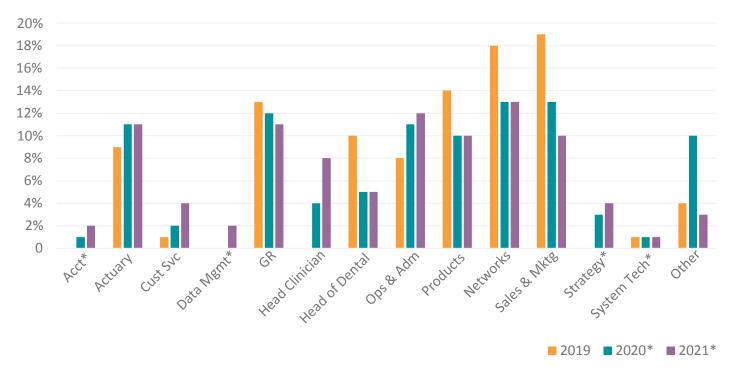
### Why Partner with NADP

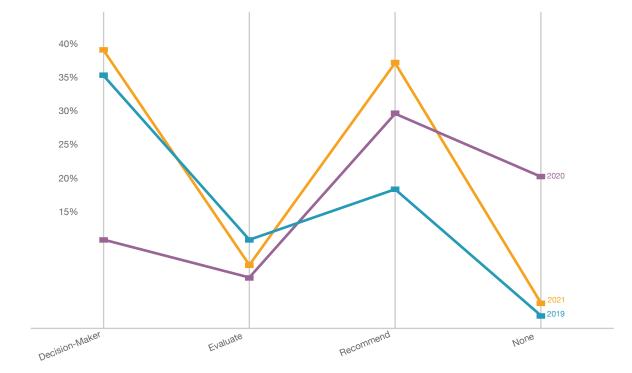
NADP is the only organization dedicated solely to the interests and advancement of every aspect of the dental benefits industry. Did you know the majority of NADP member company representatives report they are involved in purchasing, approving, recommending or specifying products and services for their dental plan? And that's just our members! Key decision makers in related stakeholder companies also rely on NADP's website for research and education.

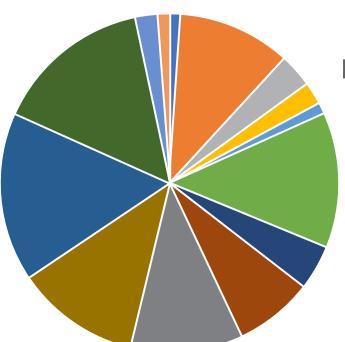
NADP understands that you want to stand out in the dental benefits industry. Attracting and retaining customers is a never-ending task. We have solutions to meet both sets of needs. NADP offers affordable advertising solutions for you to reach your target audience. These solutions are designed to deliver real results and give you the best return for your advertising spend.

#### **PURCHASING INFLUENCE**









\*Demographics are presented as averages because of additional categories and combinations of on-site and virtual

#### **PROFILE AVERAGES**

- Accounting
- · Gov. Relations
- Networks
- Actuary
- Clinical
- Sales & Marketing
- Claims
- Head of Dental
- Strategy
- Customer Service
- Ops & Admin
- System Technology
- Data Management
- Products
- Other

### NADP MEMBERS

**Coventry Dental** 

#### **DENTAL PLANS**

Aetna Dental Alpha Dental of Al Alpha Dental of AZ Alpha Dental of NM Alpha Dental of NV Alpha Dental of UT Alpha Dental Plan of Colorado, Inc. Alpha Dental Programs, Inc Altus Dental Insurance Company Always Care American Dental Partners American Dental Professional Services American Enterprise Group, Inc. American National Insurance Company Ameritas Life Insurance Corp. Ameritas Life Insurance Corp. of NY Ameritas Life PAC Anthem Health & Life Insurance Company Anthem, Inc. Argus Dental and Vision Atlantic Dental, Inc. Avesis Third Party Admin. Inc. Beam Insurance Administrators Benefit Services of HI (Blue Shield of HI) Berkshire Life Insurance Company Best Life and Health Insurance Company Blue Care Network Blue Cross Blue Shield of AZ Blue Cross Blue Shield of GA Blue Cross Blue Shield of IL Blue Cross Blue Shield of MA Blue Cross Blue Shield of MI Blue Cross Blue Shield of MO Blue Cross Blue Shield of MT Blue Cross Blue Shield of NC Blue Cross Blue Shield of NM Blue Cross Blue Shield of OK Blue Cross Blue Shield of SC Blue Cross Blue Shield of TX Blue Cross Blue Shield of WI Blue Cross of CA Blue Cross of WA and AK Blue Shield of CA Bridgeport Dental California Dental Network, Inc. Capital Advantage Assurance Co. Capital Blue Cross CareFirst BlueCross BlueShield Careington International CBA Inc. Central Minnesota Group Health Inc Cigna Colonial Life & Accident Insurance Colorado Bankers Life Companion Life Insurance Company **CompBenefits** Corporation

Custom Benefit Advisors DBA-Preferred Administrators Dearborn National DeCare International Dedicated Dental / Interdent Delta Dental Insurance Company Delta Dental of AR. Inc. Delta Dental of CA, NY, PA & Affiliates Delta Dental of DC Delta Dental of DE Delta Dental of IA Delta Dental of II Delta Dental of KY Delta Dental of MA Delta Dental of MD Delta Dental of MI, IN, OH Delta Dental of MN Delta Dental of MO Delta Dental of NC Delta Dental of NH Delta Dental of NM Delta Dental of NY Delta Dental of PA Delta Dental Puerto Rico & Virgin Islands Delta Dental of RI Delta Dental of SC Delta Dental of TN Delta Dental of WI Delta Dental of WV **Delta Reinsurance Corporation** DENCAP Dental Plans Denex Benefits DeniServ, LLC Dental Benefit Providers, Inc. Dental Care Plus Group Dental Health Alliance, LLC **Dental Health Options** Dental Health Services (an Oregon corp) Dental Health Services of America Dental Health Services, Inc. Dental Health Services, Inc. (Arizona corp) Lifewise Assurance **Dental Management Services** Dental Network of America, Inc. Dental Network Services Dental Select Dental Service of MA Dental Source of New Mexico Dental Trust/Dental Span DentaQuest DentaQuest Institute DentaQuest MidAtlantic DenteMax Denticare of Alabama DHS Insurance Services Inc Diversified Dental Services Dominion National Doral Dental USA, LLC

DSM USA Insurance Compnav Inc Empire Blue Cross Blue Shield Employers Dental Services, Inc. Equitable FG Associates First Commonwealth Limited Health Michigan First Commonwealth, Inc. First Dental Health Florida Blue Florida Combined Life Insurance Ft. Dearborn Life Ins Co. GEHA Gentle Dental Golden West Dental & Vision Plan Great West Healthcare Great West Life Group Dental Service Group Dental Service of MD Group Health Plan Inc GroupLink Reinsurance Company LTD Guarantee Trust Life Guardian PAC Health Care Service Corp Health Resources. Inc. HealthPartners Administrators, Inc. HealthPartners, Inc Highmark Highmark Blue Cross Blue Shield of WV (Mountain St) HM Health Solutions HMSA (Blue Cross and Blue Shield of HI) Humana Insurance Company **IHC Health Solutions** Illinois Pacific Dental Independence Holding Company Inaenix Kaiser Permanente Dental Care Program Kansas Citv Life Insurance Co. LIBERTY Dental Plan Life & Specialty Ventures Lifewise Health Plan of OR Lincoln Financial Group Logistics Health Incorporated Madison National Life Ins Co Maine Dental Service Corp MAMSI Life & Health Insurance Managed Dental Care Managed DentalGuard Maverest Dental Medical Life Ins Co MetLife MetLife PAC Midwest Assurance Company Mountain State Blue Cross Blue Shield Mutual of Omaha Life Insurance National Pacific Dental

New Dental Choice (First Dental Health) Nippon Life Insurance Northeast Delta Dental Northwestern Management Services Omega Administrators Optum **OptumHealth Financial** Oral Health Services Oxford Health Plans Pacific Source Health Plans Pacific Union Dental PacifiCare Dental & Vision PacificDental Benefits, Inc. Permanente Dental Associates Physicians Mutual Insurance Company PPO USA Inc. Premera Blue Cross Premera Blue Cross Blue Shield of AK Premier Access Principal Principal Dental Services Principal Financial PAC Principal Life Insurance Company **Renaissance Dental** Renaissance Health Inc. Company of NY Renaissance Life & Health Ins. Company SafeGuard Dental and Vision SafeGuard Health Enterprises SafeGuard Health Plans, Inc Security Life Insurance Company of America SelectHealth Smile Brands Inc. / NewPort Dental Solstice Benefits Standard Insurance Company Standard Security Life Insurance Companv of New York Starmount Life Insurance Company Strategic Health Alliance Sun Life Financial Superior Dental Care, Inc Suretv Life The CDI Group, Inc. The Dental Network, Inc. Guardian Life Insurance Company The Premier Dental Group, Inc. **Total Dental Administrators** TruAssure Insurance Company UCCI PAC UDC Dental California. Inc. UDC of Ohio, Inc. Unicare Health Ins Co of the Midwest Unicare Life and Health Insurance Union Security Dental Care of NJ Union Security DentalCare of Georgia, Inc United Concordia Dental United Concordia Life & Health United Dental Care of Arizona United Dental Care of Colorado United Dental Care of Michigan, Inc. United Dental Care of Missouri, Inc. United Dental Care of New Mexico

United Service Association UnitedHealthcare Dental Providers of CA Unum Dental UPMC Health Plan USAble Life VBA WellPoint

#### **ASSOCIATE MEMBERS**

Aspen Dental Management Inc Dental Care Alliance Heartland Dental Care HighFive Dental Mortenson Dental Partners NYU College of Dentistry Pacific Dental Services Park Dental Profitable PPOs ProHEALTH Dental Management, LLC The Smilist

#### SUPPORTING ORGANIZATIONS

Align Technology BeneCare BFC CAQH CareCredit Change Healthcare Clarity Software Solutions Context 4 Healthcare CSG Actuarial DentaLens Dr. Opinion EHG, Inc Dentalxchange Group MarketShare HealthCrowd Healthedge Software, Inc. Healthscape Advisors Javelina from Mphasis McKinsey and Company Milliman Inc. MultiPlan Nova Net Onederful Overjet P & R Dental Strategies, LLC

United Dental Care of Texas, Inc. United Dental Care of Utah, Inc. United Health Care Corporation UnitedHealthcare Dental / Dental Benefit

UNUM Life Ins. Co. of America

American Dental Examiners, Inc

Dentistat, Inc. & go2dental.com, Inc. Five Lakes Professional Services

Information Capture Solutions, LLC

National Electronic Attachment, Inc.

Pacira Pharmaceuticals. Inc. Pearl Practice Quotient. Inc Retrace Revolv Santech Solution. Inc. SKYGEN USA Teledentistry.com Tesia Clearinghouse, LLC Unitas Dental VideaHealth Vericred West Monroe Partners Wellfit Willis Towers Watson Zelis Healthcare







### Dedicated Email Blasts \*New in 2023\*

NADP is offering dedicated email blasts as an advertising option. Advertisers will have the opportunity to send monthly emails to NADP's entire contact list. Advertisers can design their email templates, or for \$200 extra can pay NADP to create one for them. Dedicated emails garner more engagement. They work exceptionally well in promoting a specific campaign or announcement, such as a new product or upcoming webinars. Dedicated emails also will allow you more control over how your placement appears in the email.

### Pricing

Schedule	Gross Rate (total)
1 month	\$2,250
2 months	\$4,350
3 months	\$6,500

NADP email design services: \$200 per design.

### Process

After you sign an agreement and pick your months, advertisers can submit their design or have NADP do it for them at an extra price. From there, advertisers can choose any date that is not already reserved in the selected month. NADP would prefer that each dedicated email blast by advertisers be spaced out by one week. (i.e., if advertiser #1 sends a dedicated email in week 1 of January, NADP would encourage advertiser #2 to send a dedicated email in week 2 to avoid email fatigue and unsubscribes).

### Requirements

All dedicated email blasts must follow NADP's advertising standards and guidelines listed on page 27. Deadline to submit design or content is 1 week before scheduled delivery.

### Example



#### **Upcoming Webinars**

Join us in the SKYGEN Café where our thought leaders serve 30-minute "Coffee **Break" webinars**, delivering the hottest and freshest industry topics right to you!

Industry Predictions for 2023 and Beyond: Join Craig Kasten, SKYGEN founder and managing member, as he shares industry insights and strategies insurers can leverage to prepare for 2023 and beyond. December 12, 2022 at 1 pm CST | Register Now

#### Missed a Webinar?

We've got you covered! Watch anytime, on-demand.

VISIT WEBINAR LIBRARY



Contact Lauren Oakley · loakley@nadp.org · 972-458-6998 x 105

### NADP.org Advertising Options

With more than 400,000 visitors per year, NADP.org has considerable reach beyond our membership which includes consumers, healthcare industry professionals and more. Full payment for your digital placement is required at the start date of your schedule.

### Leaderboard #1: home page (top) + all interior pages (top)

Schedule	Gross Rate (total)
3 months	\$1,960
6 months	\$2,800
12 months	\$4,280

Dimensions: 728 x 90 pixels

#### Leaderboard 2: home page (middle) + all high touch pages (middle)

Schedule	Gross Rate (total)
3 months	\$1,460
6 months	\$2,300
12 months	\$3,780

Dimensions: 728 x 90 pixels

#### Leaderboard 3: home page (bottom) + all interior pages (bottom)

Schedule	Gross Rate (total)
3 months	\$1,660
6 months	\$2,500
12 months	\$3,980

Dimensions: 728 x 90 pixels

Consecutive months only for nadp.org web advertising.

#### Skyscraper (right) all interior pages - no home page

Schedule	Gross Rate
3 months	\$1,560
6 months	\$2,355
12 months	\$3,680

Dimensions: 160 x 600 pixels

#### Tile ads (very bottom - home page + all interior pages)

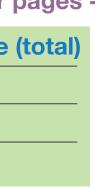
Schedule	Gross Rate
3 months	\$1,260
6 months	\$2,055
12 months	\$3,380

Dimensions: 300 x 250 pixels

Please note: Your ads on nadp.org will rotate with other advertisers who have purchased the same space. You will be notified before you advertising contract ends in case you'd like to renew!

### By the Numbers

In 2022, the average click-thru rate (CTR) for advertisers on nadp.org was 0.25%. All advertisers received over 400,000 impressions and 1,200 clicks (This is a total amongst all advertisers for 2022).



e (total)

### Where will my ads appear on nadp.org?

HOME PAGE ADVERTISING ZONES ON NADP.ORG	INTERIOR PAGE ADVERTISING ZONES ON NADP.ORG
madp.org	
	LEADERBOARD #1
LEADERBOARD #1	
	SKYSCRAPER
LEADERBOARD #2	
	LEADERBOARD #3
LEADERBOARD #3	TILE AD #1 TILE AD #2 #3
TILE AD #1 TILE AD #2 #3	
12	

Note: Leaderboard #2 will appear only on listed below:

- Research // <u>www.nadp.org/research-reports</u>
- Resources // <u>www.nadp.org/resource-center</u> Advocacy // <u>www.nadp.org/advocacy</u> • Events // www.nadp.org/events About // <u>www.nadp.org/about-nadp</u> Blogs // <u>www.nadp.org/blogs</u>

### **Artwork Dimensions for nadp.org**

Leaderboards - 728 x 90px Skyscraper - 160 x 600px Tile ads - 300 x 250px

Image Formats accepted: GIF, PNG, JPG or Animated GIF (we are unable to accept Flash files)



# home page and all landing pages for sections

### The Knowledge Center

The NADP Knowledge Center (knowledge.nadp.org) is the online store for invaluable market intelligence including research reports, conference and webinar registrations, membership directories and more! On the Knowledge Center, NADP Members and the public can register for upcoming NADP conferences, purchase live and recorded webinars, research reports, and more! With over 20k visitors per month and more than \$3 million of products sold, you can see why this is a great platform for advertising!

### Skyscraper (left) Home + ALL PAGES of website

Schedule	Gross Rate (total)
3 months	\$1,000
6 months	\$1,500
12 months	\$3,000

### Graphic Design Services

Need a graphic designer? NADP has you covered. \$150 per ad.

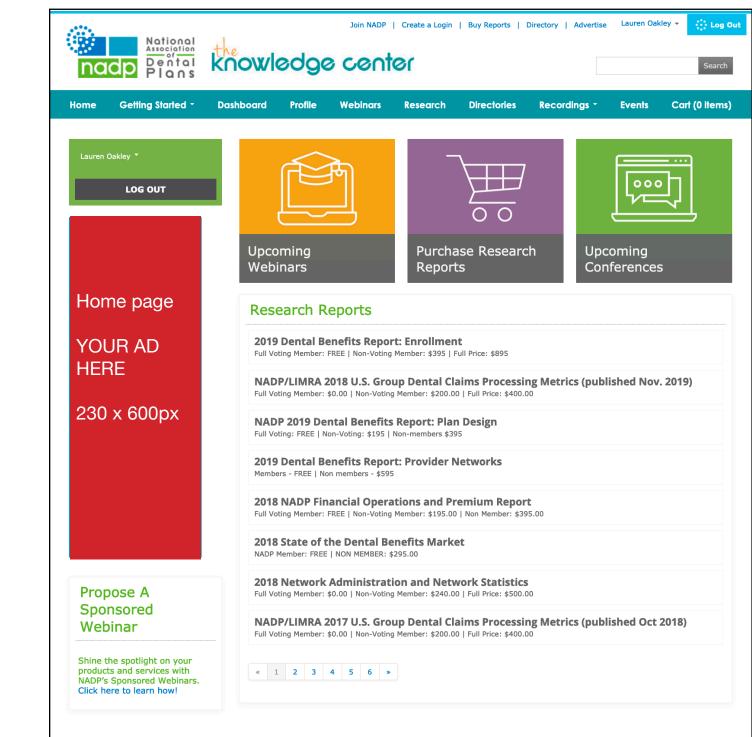
### Artwork Dimensions

• Skyscraper left - 230 x 600 pixels

Image Formats accepted: GIF, PNG, JPG or Animated GIF (we are unable to accept Flash files)

Consecutive months only for nadp.org web advertising.

Advertising will not be placed until NADP receives full payment.



**Please note:** Your ads on nadp.org will rotate with other advertisers who have purchased the same space. You will be notified before you advertising contract ends in case you'd like to renew!

### Monthly eNewsletter

## **Advertorials**





MonthlyByte offers detailed articles and features for the dental benefits industry, such as updates on advocacy efforts, research, education and much more. Monthlybyte emails the last week of each month. All members are automatically subscribed to receive the Monthlybyte. When placing an advertorial or tile ad in the Monthlybyte, you will receive a report 2 weeks after the Monthlybyte is sent of who exactly clicked on your content and their contact information to follow up on leads. Readership includes almost 3,000 of our member companies decion-makers, CEOs, and delegates... the people you want to reach!



#### Is your "Find a Dentist" tool giving members a toothache?

Are your members getting tripped up searching for in-network dentists on your website? HealthSparg can help with a user-tested and user-approved provider search solution for dental plans. Learn more.

#### HEALTHSPARQ

**Schedule** 

Maximum of three ads per edition.

#### MATERIAL **SPECIFICATIONS & DEADLINES:**

Image Dimensions: 200x400 pixels. File size: 25k maximum Image file format: PNG, JPG or GIF / animated GIF. No flash.

#### **Submission Deadlines**

Artwork is due to 15<sup>th</sup> of each month. If the 15<sup>th</sup> falls on a weekend please submit that following Monday.

Submit all ad artwork to loakley@nadp.org.

#### Please note: NADP does not publish a Sept. newsletter.

### TILE AD PRICES

Schedule	1st position Gross Rate (total)	2nd position Gross Rate (total)
1 month	\$1150	\$1000
3 months	\$2,200	\$1,700
6 months	\$3,550	\$2,675
12 months	\$5,900	\$4,300
Schedule	3rd position Gross Rate (total)	4th position and on Gross Rate (total)
Schedule 1 month		
	Gross Rate (total)	Gross Rate (total)
1 month	Gross Rate (total) \$900	Gross Rate (total) \$800

#### **Submission Deadlines**

Advertorial content is due to 15<sup>th</sup> of each month. If the 15<sup>th</sup> falls on a a weekend please submit that following Monday. Submit all ad artwork to loakley@nadp.org. Note: will not publish

advertorial until NADP has received a signed agreement and full payment for contract.

#### **Content Requirements:**

- Image 400x400 max.
- Can be animated gif, png or ipg (no flash)
- Provide a link

#### Please note: NADP does not publish a Sept. newsletter.

1 month 3 months 6 months 12 months **Schedule** 1 month 3 months 6 months 12 months

Note: Beginning in 2022, if you sign a contract for 12 months for a tile ad, you will receive first right of refusal for the same spot before we offer it to other potential advertisers.

Note: Beginning in 2022, if you sign a contract for 12 months for an advertorial, you will receive first right of refusal for the same spot before we offer it to other potential advertisers.

An advertorial is an advertisement in the form of editorial content. Results from recent studies are showing a trend that Americans think advertorials, also known as sponsored content, or native advertising content - add value to a digital content. This is especially true when the content is relevant, authoritative and authentic. With an advertorial, you have complete control over the content, obtain credibility based on the NADP audience, you increase readership (both time spent with and awareness of your message) because your advertorial has created "content" which is more likely to be taken into account than a traditional ad.

### **ADVERTORIAL PRICES**

1st position Gross Rate (total)	2nd position Gross Rate (total)
\$1250	\$1,100
\$2,400	\$2,100
\$3,650	\$3,400
\$6,000	\$5,700
3rd position Gross Rate (total)	4th position and on Gross Rate (total)
\$950	\$800
\$1,800	\$1,500
\$3,200	\$2,900
\$5,400	\$5,100

### dimensions & placement

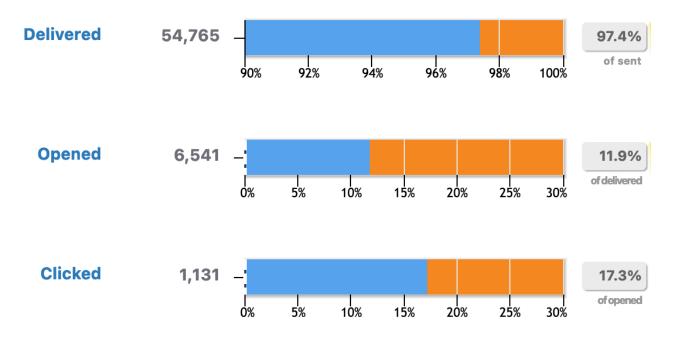
**Advertorial Placement**. Requirements include: 400x400 max in image size. Image formats can be animated gif, png or jpg. Provide a link for "read more" or "learn more".

There will be 2 stories between each advertorial position placement.

**TILE ADS**. 200 pixels wide no more than 400 pixels tall. Must provide a link for the ad. Image formats can be animated gif, png or jpg. No flash files.

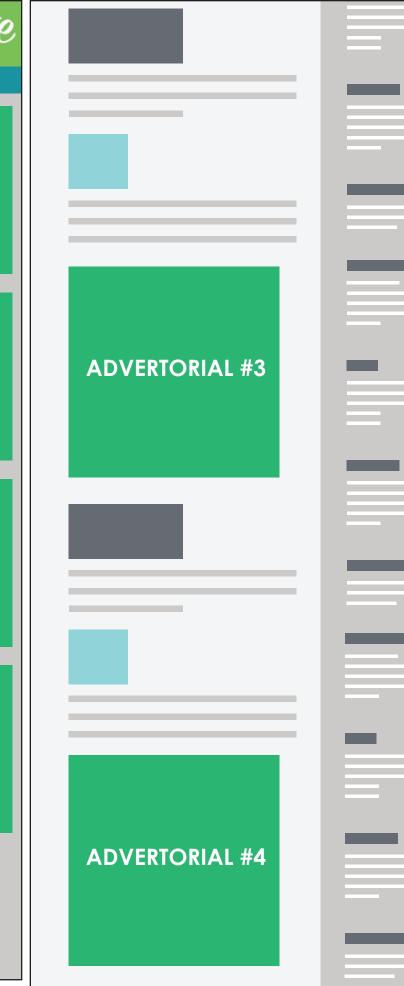
**Analytics:** When placing an advertorial or tile ad in Monthlybyte, you will receive a report 2 weeks after the Monthlybyte is sent of who exactly clicked on your content and their contact information to follow up on leads. Artwork is due the 15th of each month.

### 2022 Overall Newsletter Stats



NADP Graphic design services: \$150 per ad design.

National Association Dental Plans Dental Benefits Industry New	lyByte
	TILE AD #1
ADVERTORIAL #1	TILE AD #2
	TILE AD #3
	TILE AD #4
ADVERTORIAL #2	







### advertising options

# **DIGITAL RETARGETING** What is Retargeting?

Retargeting works by keeping track of people who visit our sites and displaying your retargeting ads to them as they visit other sites online. Retargeting keeps your brand front and center. Every time a CONVERGE attendee (or nadp.org visitor) sees your retargeting ad, your brand gains traction, and more recognition. The click-through rates and increased conversions that are typical with retargeting campaigns underscore the value of good branding and repeated exposure. Our retargeting software, Feathr, partners with The Trade Desk for our retargeting audiences and utilize four Ad Vendors; Google Marketing Platform, Xandr, Microsoft, and Verizon Media Exchange for ad bidding through them. Ads are distributed through the ad bidding market (open ad exchange) in any participating website that is reached through the ad vendors and will be displayed according to ad bidding. So, we do not partner with any specific website for ad distribution, but most major social media outlets and websites ARE participating in the open ad exchange we are using for retargeting.

### How Does it Work?



A dental benefits industry executive and potential customer visits any NADP website.





The campaign is activated, and viewers are now "cookied" to allow for your brand's ads to be displayed on other sites.

Please note, below are just examples of websites your ad could appear on through retargeting campaigns. NADP is not affiliated or endorses these companies in any way.



# **Year-Round Opportunities**

3

#### **PRF-FVFNT**

- Build brand awareness
- Drive booth traffic
- Promote at-event activity
- i.e. "Stop by booth #101"

#### **365-Day Exposure**

- Keep your brand top-of-mind
- Earn steady leads all year
- · As NADP's audience grows, so do your advertising opportunities!

#### **POST-EVENT**

- Send event followup
- Nurture leads
- Offer special incentives
- i.e. "Thank for stopping by our booth. Check our our whitepaper [link]"



Your ads are served to potential customers on thousands of websites they visit in their normal online daily browsing.



### advertising options

### Why RETARGETING? **Maximize visibility and increase ROI** with digital ad retargeting.



Build your brand, create awareness, and increase conversions by retargeting our highly qualified audiences, wherever they visit online.



Guaranteed Reach. Ad retargeting guarantees sustained, specific exposure to the exact qualified audience you're trying to reach. No more guessing whether or not your ads are reaching the right people or if they're being seen by your potential customers.



Quantifiable ROI. Detailed analytics & reporting allow you to see your ad campaign results in real-time, including number of times your ad has been seen, number of clicks on your ad, and the geographical locations of where your ad has reached.



**365-Day Engagement.** Engage with customers and new prospects leading up to, during, and after CONVERGE with custom retargeting campaigns. When the event is over, the follow-up emails have been sent, and all traditional channels to reach attendees have been exhausted... RETARGETING to the rescue! Those cookies still exist, allowing you to continue reaching these beauty pros in the many months ahead!

### **RETARGETING PACKAGES**

#### FULL RETARGETING

With our retargeting package you can reach our digital audience wherever they go. We retarget over 100,000 dental benefits industry professionals that visit nadp.org and other NADP webites websites across social networks and major online publishers. An advanced, real-time bidding algorithm optimizes campaigns for maximum exposure.

#### PRICES

20,000 Impressions	\$1,895
35,000 Impressions	\$2,595
70,000 Impressions	\$4,595
100,000 Impressions	\$5,995

Ad Sizes & Specs .jpg or .gif static images only (no flash)

For maximum reach and performance, all three of these sizes should be provided.

#### 728 x 90px

Don't Have a Creative Department? No Problem. NADP Can Design Your Ads! \$300 per retargeting campain

#### CONVERGE RETARGETING

With our retargeting package you can reach our digital audience wherever they go. This package specifically retargets over 500 registered CONVERGE (exhibits and sponsors) attendees across social networks and major online publishers An advanced, real-time bidding algorithm optimizes campaigns for maximum exposure.

#### PRICES

20,000 Impressions	\$1,695
35,000 Impressions	\$2,395
70,000 Impressions	\$4,395
100,000 Impressions	\$5,695



### Sponsored Webinars

Marketing your business requires you to constantly make difficult decisions on the budget and resources needed to promote your product or service successfully. Sponsoring a webinar with NADP is a highly effective way of balancing these factors and achieving your goals.

NADP-sponsored webinars are among the most robust solutions for companies looking to boost revenue and quality leads from marketing.

#### Through NADP-sponsored webinars, your company will:

- Raise brand awareness
- Educate the dental benefits industry
- Achieve measurable results
- Provide a high-quality list of new sales contacts from the registration list

#### Other benefits include:

- Marketing and promotion by NADP
- · Includes one year of on-demand viewing
- Surveys and polling available
- Audience reports
- Free access for attendees/prospective clients

#### Pricing

\$2,000 per sponsored webinar

#### Discounts

- NADP member companies = \$150 off
- 2022 exhibitors or sponsors = \$100 off
- NADP member company + a CONVERGE 2022 exhibitor or sponsor = \$250 off

#### Contact us today for more information:

Jeremy May Director of Meetings & Events 972-458-6998 x 123 jmay@nadp.org



### payment, discounts & cancellations

# advertising standards

### **PAYMENT POLICY**

Advertising is not placed until NADP receives payment for the full amount of your advertising.

### **CANCELLATION POLICY**

Cancellations for advertising must be made in writing (email or fax) at least 30 days prior to your requested cancellation date. NADP will refund 50% for remaining months on your contracted schedule.

### DISCOUNTS

NADP members receive a 10% discount of the total amount for advertising.

We also offer discounts for CONVERGE sponsors and exhibitors, new NADP members, and returning advertisers. Contact us for more information.

### **READY TO ADVERTISE? CONTACT US FOR A QUOTE**

#### LAUREN OAKLEY

**ASSOCIATE DIRECTOR OF COMMUNICATIONS & TECHNOLOGY** 

LOAKLEY@NADP.ORG

972-458-6998 X 105

The National Association of Dental Plans (NADP) seeks to inform its members and consumers of products and services that assist the promotion and advancement of the dental benefits industry to improve consumer access to affordable, quality dental care. Therefore, NADP welcomes advertising that furthers this goal. The following standards apply to all advertising that shall appear on NADP websites, emails, and communications:

NADP reserves the right to accept or reject advertising for any product or service at its sole discretion. The inclusion of an advertisement is not to be construed or publicized as an endorsement or approval by the NADP, nor may the advertiser promote that its placement of advertising is tantamount to approval or endorsement by NADP.

- the NADP and is subject to final review and approval.
- 2. First-time advertisers must receive final review and approval.
- 3. The advertisement will not be accepted if it conflicts with or violates NADP policy, the NADP Mission, or NADP Bylaws.
- misleading, or deceptive.
- 5. The technical and aesthetic quality of the advertisement shall be in keeping with the standard required by NADP, as evidenced by those advertisements previously placed in the past.
- 6. NADP will not allow comparative advertising.
- 7. The advertisement must not demean the dignity of the dental benefits industry nor promote a product or service that is detrimental to consumers' dental health and safety.
- 8. The advertisement shall only use the name of the NADP, any NADP council or volunteer group, or NADP member with prior written authorization.

NADP acknowledges and appreciates the extra effort put forth by advertisers in complying with the advertising standards and policies of the Association. Considering the great effort manufacturers may undertake in developing advertising campaigns, advertisers are encouraged to forward proposed advertisements in rough form, thereby minimizing any inconvenience caused by the review of advertising messages. In addition, these advertising standards aim to advise potential advertisers of the requirements to assure fair and uniform application. These standards shall be implemented and interpreted by NADP. The NADP will periodically review its advertising standards to keep pace with changes that may occur in the dental benefits industry.

Continuous review and reevaluation will improve and ensure the advertising content's relevancy, timeliness, and appropriateness.

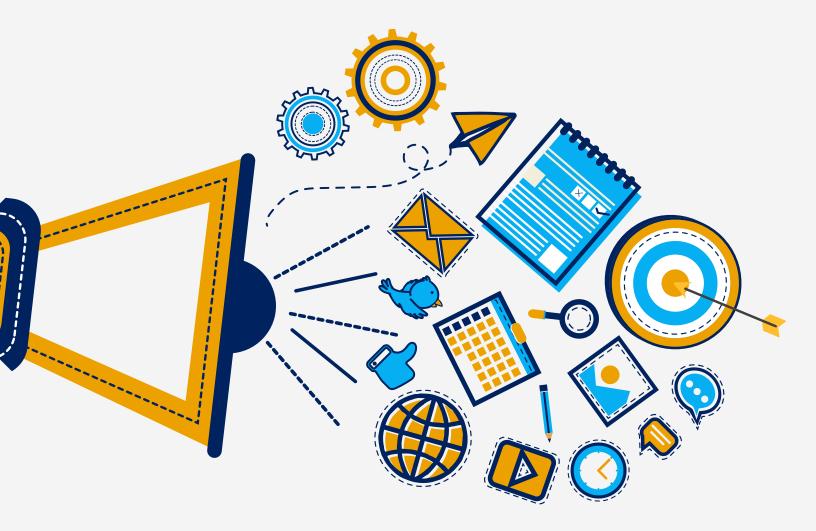
STANDARDS.



1. The advertisement of products, services, or companies on NADP material is not endorsed by

4. The advertisement shall not include claims not subject to independent verification or false,

#### BEFORE SIGNING AN ADVERTISING CONTRACT WITH NADP, YOU WILL BE ASKED TO AGREE THAT YOU HAVE READ AND UNDERSTAND THESE NADP ADVERTISING





12700 Park Central Dr. Ste 400 Dallas, Texas 75251 972-458-6998 • nadp.org